



AGENDA
EXECUTIVE COMMITTEE
REGULAR MEETING
MONDAY, AUGUST 30, 2021 – 3:00 PM
ADMINISTRATION CENTER - ROOM A-200
121 W. MAIN STREET, PORT WASHINGTON, WI 53074

The public can access the meeting by viewing the live stream at the link which will be opened five minutes before the call to order:

[Executive Committee Live Stream](#)

The public can submit comments here: [Public Comment Form](#)
[Public Comment Policy & Instructions for Submitting Public Comments Online](#)

1. CALL TO ORDER

Roll Call

2. PROPER NOTICE

3. PUBLIC COMMENTS, CORRESPONDENCE, COMMUNICATIONS

4. APPROVAL OF MINUTES

a. August 2, 2021

5. PRESENTATION FROM VENDORS FOR COUNTY FLEET LEASING SERVICE

a. Southgate Lease Services

b. Enterprise Fleet Management

6. ACTION ITEMS

a. County Fleet Leasing Arrangement

b. RES.21-27:2021 Ozaukee County Board Redistricting

7. DISCUSSION ITEMS

a. Schedule of Executive Committee Budget Meetings

b. Schedule of County Board Meetings

8. COUNTY ADMINISTRATOR'S REPORT

a. Health Officer Recruitment

b. American Recovery Act Funding

c. Homeless Shelter Grant

d. 2022 Budget

9. COMMITTEE REPORTS

10. NEXT MEETING DATE

Monday, October 4 - 1:00 PM

Wednesday, October 6 - 11:00 AM

Thursday, October 7 - 9:00 AM

11. ADJOURNMENT

A quorum of members of committees or the full County Board of Ozaukee County may be in attendance at this meeting for purposes related to committee or board duties, however, no formal action will be taken by these committees or the board at this meeting.

Persons with disabilities requiring accommodations for attendance at this meeting should contact the County Clerk's Office at 262-284-8110, twenty-four (24) hours in advance of the meeting.

Executive Committee**AGENDA INFORMATION SHEET**

AGENDA DATE:	August 30, 2021
DEPARTMENT:	County Clerk
DIRECTOR:	Julie Winkelhorst
PREPARER:	Julie Winkelhorst

Agenda Summary August 2, 2021

[<https://www.co.ozaukee.wi.us/AgendaCenter/ViewFile/Minutes/ 08022021-2948>](https://www.co.ozaukee.wi.us/AgendaCenter/ViewFile/Minutes/08022021-2948)

Executive Committee

AGENDA INFORMATION SHEET

AGENDA DATE: August 30, 2021
DEPARTMENT: Administrator
DIRECTOR: Jason Dzwinel
PREPARER: Jason Dzwinel

Agenda Summary County Fleet Leasing Arrangement

BACKGROUND INFORMATION: Administration and Finance are recommending to the Executive Committee that they consider, select and approve either Enterprise Fleet Management or Southgate Lease Services to be the County's vendor for leasing and selling the County's 29-vehicle fleet (excluding Sheriff, Highway and Transit). The main reason for making this change from purchasing replacement vehicles after approximately 10 years of use to leasing vehicles are as follows:

- The County will have a refreshed newer fleet that gets better fuel mileage as well as lower maintenance costs
- The new vehicles will be safer since there are advancements in safety in each new model year.
- The County will be in a better position to budget for this fleet instead of replacing a vehicle when necessary without having the budget preplanned.
- Taking advantage of the Government pricing of new vehicles, selling them for a profit, and rolling the proceeds into the new vehicle to lower future lease payments. Government discounts for new vehicles can range from \$4,000 to over \$10,000 depending on the make and model of vehicle. This gives the County the potential to sell a leased vehicle for as much as we paid for it 12 months or more after the initial acquisition.

The evaluation team met with three vendors and are having the top two vendors present to you to assist in your evaluation and decision to approve this program.

The evaluation process revealed the following regarding both vendors:

- Both leasing programs are virtually the same. They both acquire vehicles through the government discount program. This means that the price of a new vehicle when calculating the lease payment is derived from the same purchase price.
- Both vendors will sell our existing fleet of vehicles as well as the leased vehicles.
- The estimated lease cost for the first 15 vehicles identified to be replaced in the first year is the same at approximately \$8,750 per month or \$105,000 per year.
- Both have Account representatives in offices located in Wisconsin.

- Both offer various lease terms and charge .1% of the capitalized cost of the fleet as part of the monthly lease payment.
- Neither vendor adds a mark-up on the initial acquisition cost of the vehicle

ANALYSIS: Below are primary differences identified by the evaluation team for your consideration:

Enterprise Fleet Management

- Enterprise is a WCA approved vendor for this Leasing Service
- Enterprise has numerous County and City clients throughout the State of Wisconsin and across the nation
- Enterprise has offices and sales assets across the US with a large network of options for selling vehicles
- The Account Manager assigned to Ozaukee County would be located in their Waukesha office. Enterprise has a separate Account Management Team that will contact us if we select them.

Southgate Lease Services

- Sales fee for selling existing or leased vehicles is \$225 for each vehicle vs \$400 with Enterprise
- Southgate will give the County a discount for being their first Municipal client by way of waiving the selling fee of \$225 for the first 25 vehicle sales and provide a sign-on incentive of \$500 after the first 10 vehicles are delivered and an additional \$1,000 after 10 additional vehicles are delivered. Southgate will also discount the interest rate by .75% for the first 15 vehicles delivered.
- The Southgate Account Representative that would be the County's contact is a resident of Ozaukee County.
- Southgate is a local business headquartered in Milwaukee County.

The third vendor was **Doering Fleet Management** headquartered in Brookfield. They were not brought in to present due to the following differences in cost and management:

- The total monthly lease price quoted was approximately \$1,000 more per month than Enterprise and Southgate
- Doering adds \$500 to the initial capitalized value of each vehicle as part of their fee structure
- Doering's monthly fee on the capitalized cost of the fleet is higher than the .1% charged by Enterprise and Southgate

- The County's account representative would be located in Florida
- They have no current municipal clients in Wisconsin

Summary

Finance and Administration believe that both Enterprise and Southgate can perform the service we are seeking to lease vehicles and turn them over at an opportune time to maximize the vehicle discounts the County receives to acquire vehicles. One vendor has a great deal of experience with the Government Leasing program and a local presence and the other vendor is a local company offering some small initial discounts to get in the door.

Summary of discounts included from Southgate:

- Waive the selling fee for the first 25 vehicles sold = \$5,625
- Incentive after delivery of 20 vehicles = \$1,500
- Reduced interest rate of first 15 vehicles .75% = approximately \$3,000 per year for up to 3 years.

Total value of incentives for the first 2 years is \$13,125. The third year of interest savings is not included as there is a good chance some or all of the first 15 vehicles will be sold and replaced after 2 years.

FISCAL IMPACT: Estimated Lease cost for the first 15 vehicles over 2 years is as follows

Year 1 \$105,000

Year 2 105,000

Total \$210,000 Estimated cost from Enterprise

Disc. -13,125

Net \$196,875 Estimated cost from Southgate

The lease cost for additional vehicles between Enterprise and Southgate will be the same going forward.

The estimated proceeds from the sale of our vehicles in the first year is \$100,000 or more depending on the market for our vehicles at the time of sale. These funds can be used to make the monthly lease payments or retained and used to reduce the capitalized value of future leases or a combination of the two options.

RECOMMENDED MOTION: Staff respectfully requests that the Executive Committee provide input and a recommendation on the leasing agent.

RESOLUTION NO. 21-27

2021 OZAUKEE COUNTY BOARD REDISTRICTING

WHEREAS, every ten years the United States Census Bureau conducts a census of the population and provides population counts to the State of Wisconsin and local municipalities; and

WHEREAS, the State of Wisconsin delivered detailed population data and block level maps to Ozaukee County on August 16, 2021; and

WHEREAS, Wisconsin Statutes sec. 59.10(3) requires each county to adopt a new county supervisory district plan based on the population data block-level maps; and

WHEREAS, the redistricting process requires mapping expertise and free software is available for all Wisconsin municipalities so that the supervisory district boundaries can be redrawn to maintain equal representation in all districts in accordance with Federal and State guidelines effective for the 2022 election cycle.

NOW, THEREFORE, BE IT RESOLVED, that the creation of the 2022 Ozaukee County Supervisory redistricting plan shall be overseen and directed by Ozaukee County's Executive Committee, drafted internally with the assistance of the Offices of the Register of Deeds and Land Information, Ozaukee County Administrator and County Clerk; and

FURTHER RESOLVED, that the 2022 Ozaukee County Supervisory redistricting plan shall be drafted to create twenty-six supervisory districts representing Ozaukee County; and

FURTHER RESOLVED, that the 2022 Ozaukee County Supervisory redistricting plan shall be drafted to create twenty-six supervisory districts considering the addresses of the incumbent members of the Ozaukee County Board of Supervisors.

Dated at Port Washington, Wisconsin, this 1st day of September, 2021.

SUMMARY: 2021 Ozaukee County Board Redistricting.

VOTE REQUIRED: Majority

EXECUTIVE COMMITTEE

Executive Committee
AGENDA INFORMATION SHEET

AGENDA DATE:	August 30, 2021
DEPARTMENT:	Administrator
DIRECTOR:	Jason Dzwinel
PREPARER:	Jason Dzwinel

Agenda Summary 2021 Ozaukee County Board Redistricting

BACKGROUND INFORMATION: Following the decennial census, the Ozaukee County Board is required to redistrict the existing supervisory districts to account for the changes in population resulting from the census. Because of the COVID pandemic, the federal census results were delayed until August 16, 2021. In order for individuals to circulate nomination papers in the new districts for Ozaukee County Board starting December 1, 2021, the historic 180-day redistricting deadline is being compressed. This resolution begins the redistricting process approving a plan based on the current number of twenty-six seats, directs the Register of Deeds Office to develop the maps with its Land Information GIS staff and directs staff to develop maps that consider the addresses of the current incumbents.

ANALYSIS: A draft tentative map based on these assumptions is available and attached to this support document. If the Executive Committee or County Board wishes to change any of the three assumptions in this resolution a new tentative map will be developed. With the adoption of this resolution on September 1, 2021 the timeline to allow for approval by December 1, 2021 is as follows:

Notice for Tentative Plan to Ozaukee Press: August 24

Executive Committee Resolution: August 30

County Board Resolution: September 1

Public Hearing on Tentative Plan and Plan Adoption: September 15

Municipal Wards due October 8

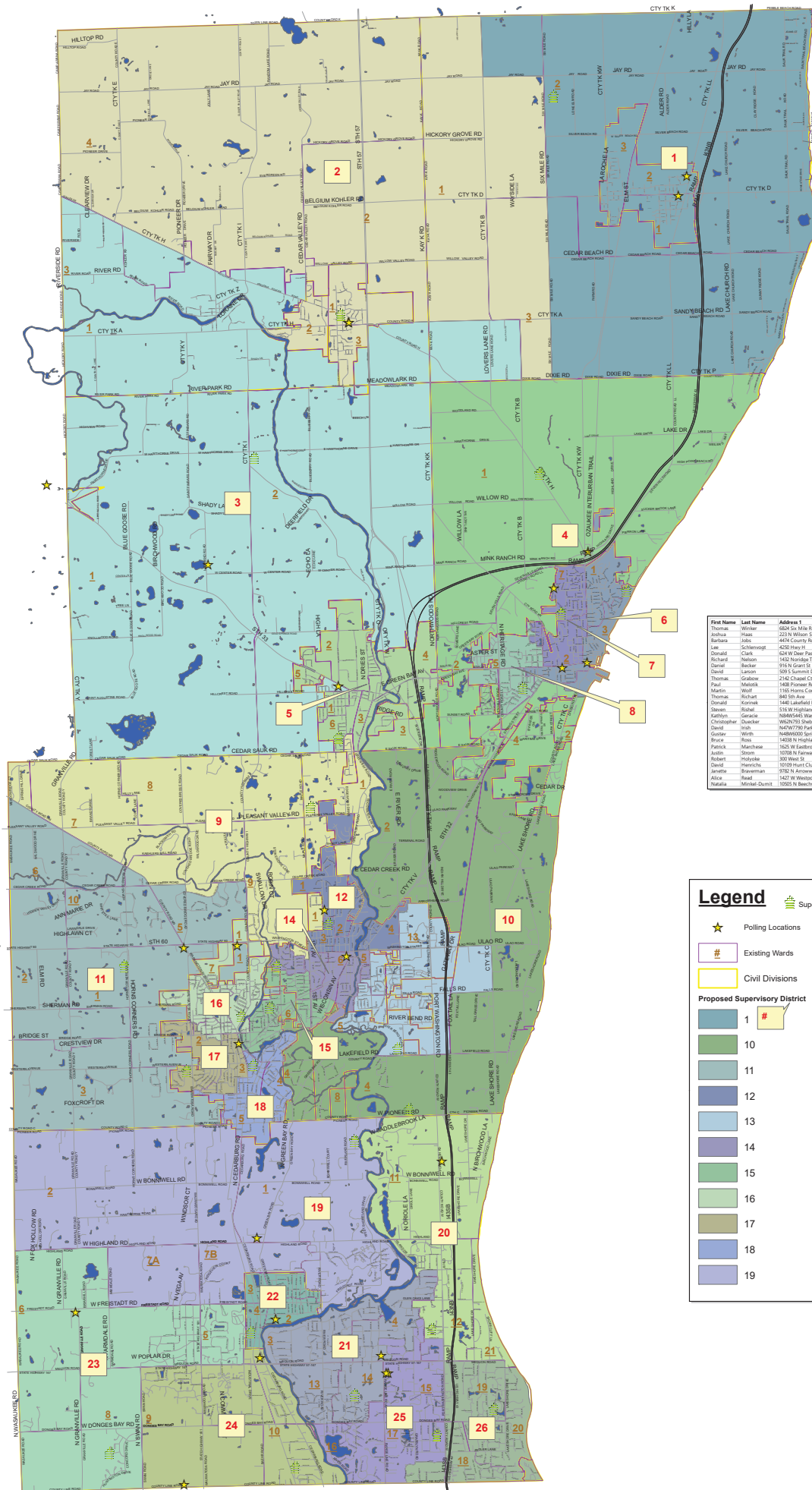
Public Notice for final Plan: October 15

Final County Plan Adoption: November 3

FISCAL IMPACT: None

ATTACHMENTS:

- Proposed Supervisory Districts 2021 8x10 (PDF)



First Name	Last Name	Address 1	City	District
Thomas	Werner	8626 So. Wilk Rd.	Belgium	1
Joshua	Harris	2231 N. Wilson St.	Franklin	2
Barbara	Johs	4416 County Road J	Saukville	3
Lee	Schermweg	4202 Hwy 10	Port Washington	4
Donald	Clark	624 W. Deer Park Rd.	Saukville	5
Richard	Nelson	1420 N. Lincoln St.	Port Washington	6
Daniel	Barker	316 N. Grant St.	Port Washington	7
David	Lenton	509 S. Summit Dr.	Port Washington	8
Thomas	Grabow	2142 Chapel Ct.	Grafton	9
Paul	Melick	1488 Pioneer Rd.	Grafton	10
Martin	Wolf	1100 Horns Corners Rd.	Grafton	11
Thomas	Richert	842 Elm Ave.	Grafton	12
Donald	Konrek	1446 Lakeside Rd.	Grafton	13
Steven	Bohler	518 W. Highland Dr.	Grafton	14
Kathryn	Geracle	1848 W. 54th St.	Grafton	15
Christopher	Quarles	1820 W. 54th St.	Grafton	16
David	Irish	1470 W. 54th St.	Grafton	17
Gustaf	Worth	1470 W. 54th St.	Grafton	18
Bruce	Ross	1470 W. 54th St.	Grafton	19
Patrick	Marchese	1470 W. 54th St.	Grafton	20
Justin	Strom	10708 N. Fairway Cir.	Mequon	21
Robert	Holmes	205 West St.	Mequon	22
David	Herricks	10708 N. Fairway Cir.	Mequon	23
Jennifer	Breneman	1700 N. Woodmont Dr.	Mequon	24
Alice	Road	1427 W. Woodmont Dr.	Mequon	25
Natalie	Michael-Dumit	1000 N. Woodmont Dr.	Mequon	26

Legend

- ★ Polling Locations
- # Existing Wards
- Civil Divisions
- Proposed Supervisory District

1	2
3	4
5	6
7	8
9	10
11	12
13	14
15	16
17	18
19	20
21	22
23	24
25	26

