AGENDA
EXECUTIVE COMMITTEE
SPECIAL BUDGET AND REGULAR MEETING
MONDAY, OCTOBER 4, 2021 – 1:00 PM
ADMINISTRATION CENTER - **AUDITORIUM**
121 W MAIN STREET, PORT WASHINGTON, WI 53074

The public can access the meeting by viewing the live stream at the link which will be opened five minutes before the call to order:

Executive Committee Live Stream

The public can submit comments here: Public Comment Form

Public Comment Policy & Instructions for Submitting Public Comments Online

1. CALL TO ORDER
Roll Call

2. PLEDGE OF ALLEGIANCE TO THE FLAG

3. PROPER NOTICE

4. PUBLIC COMMENT, CORRESPONDENCE, COMMUNICATIONS

5. APPROVAL OF MINUTES
a. August 30, and September 15, 2021

6. BUDGET REVIEW:
Grants/Funding to Organizations
The National Flag Day Foundation
Ozaukee County Historical Society
Advocates of Ozaukee
Ozaukee County Tourism
Monarch Library System
Southeastern Wisconsin Regional Planning Commission
Milwaukee 7
East Wisconsin Counties Railroad Consortium
Ozaukee Economic Development
Ozaukee Youth Apprenticeship Program
Family Promise of Ozaukee

7. DISCUSSION ITEMS:
a. Salaries of County Supervisors 2022-2024
b. Schedule of County Board Meetings

8. COUNTY ADMINISTRATOR'S REPORT
a. Redistricting
b. Update on Capital Projects
c. Health Officer Recruitment

9. COMMITTEE REPORTS

10. NEXT MEETING DATE
Special Budget Meeting - Wednesday, October 6, 2021 - 10:30 AM
Special Budget Meeting - Thursday, October 7, 2021 - 8:00 AM (if needed)
Regular Meeting - Monday, November 1, 2021 - 6:00 PM

11. ADJOURNMENT

A quorum of members of committees or the full County Board of Ozaukee County may be in attendance at this meeting for purposes related to committee or board duties, however, no formal action will be taken by these committees or the board at this meeting.

Persons with disabilities requiring accommodations for attendance at this meeting should contact the County Clerk's Office at 262-284-8110, twenty-four (24) hours in advance of the meeting.

Executive Committee

AGENDA INFORMATION SHEET

AGENDA DATE: **October 4, 2021**
DEPARTMENT: **County Clerk**
DIRECTOR: **Julie Winkelhorst**
PREPARER: **Julie Winkelhorst**

Agenda Summary August 30, and September 15, 2021

August 30, 2021

<https://www.co.ozaukee.wi.us/AgendaCenter/ViewFile/Minutes/_08302021-2959>

September 15, 2021

<https://www.co.ozaukee.wi.us/AgendaCenter/ViewFile/Minutes/_09152021-2966>

Executive Committee

AGENDA INFORMATION SHEET

AGENDA DATE: **October 4, 2021**
DEPARTMENT: **Administrator**
DIRECTOR: **Jason Dzwinel**
PREPARER: **Jason Dzwinel**

Agenda Summary Grants/Funding to Organizations

Below are the proposed 2022 Budget expenses for the Regional Organizations and Grants.

NON-DEPARTMENTAL-GRANTS & REGIONAL SERVICES
SUMMARY OF EXPENDITURES AND REVENUES
General Fund - 120-1

Account Description	2019 Actual	2020 Actual	2021 Adopted	2021 Amended	2021 Actual YTD (09/15/20)	2022 Proposed	2020-2021 Variance $	2020-2021 Variance %
REGIONAL SERVICES DETAIL								
Publication & Subscriptions	0	820	820	820	820	820	0	0.00%
Dues - County Board WCA	13,610	13,610	13,610	13,610	13,610	13,610	0	0.00%
Dues - County Board NACO	0	1,728	1,728	1,728	1,728	1,728	0	0.00%
Prof Services - Internet Security	0	0	0	0	0	0	0	0.00%
Federated Library System	635,482	674,574	648,674	648,674	648,674	669,842	21,168	3.26%
Ozaukee County Tourism	30,000	30,000	30,000	30,000	30,000	30,000	0	0.00%
Regional Planning Comission	150,015	150,015	142,830	142,830	142,830	148,650	5,820	4.07%
Economic Development Corp	130,000	130,000	130,000	130,000	130,000	130,000	0	0.00%
Milwaukee Seven	5,000	10,000	10,000	10,000	10,000	10,000	0	0.00%
SE Wisconsin Railroad Consortium	25,000	25,000	25,000	25,000	25,000	25,000	0	0.00%
Budget Transfer - General Fund	0	0	0	0	0	0	0	0.00%
	989,107	**1,035,747**	**1,002,662**	**1,002,662**	**1,002,662**	**1,029,650**	**26,988**	**2.69%**
HHS GRANTS DETAIL								
Shelter Care/Advocates	23,625	23,625	53,625	53,625	53,625	53,625	0	0.00%
CULTURAL & RECREATIONAL GRANTS DETAIL								
Historical Society Operations	28,000	28,000	38,000	38,000	38,000	38,000	0	0.00%
Historical Society Capital	7,500	7,500	7,500	7,500	7,500	7,500	0	0.00%
National Flag Day Foundation	5,000	5,000	5,000	5,000	5,000	5,000	0	0.00%
	64,125	**64,125**	**104,125**	**104,125**	**104,125**	**104,125**	**0**	**0.00%**

In 2022 there are three additional funding requests.

1. Ozaukee Economic Development is seeking an additional $15,000 to support their marketing efforts.
2. The Ozaukee Youth Apprenticeship program is seeking $10,000 to support their work with high school students.

3. Family Promise is seeking $15,000 to support operations of the county homeless shelter.

Letters for the three requests are included in the packet. Organizations were instructed to bring financial materials to the meeting.

ATTACHMENTS:

- Ozaukee County Historical Society (PDF)
- Southeastern Wisconsin Regional Planning Commission (PDF)
- Milwaukee 7 (PDF)
- OED Marketing request (PDF)
- YAP Request (PDF)
- Family Promise Request (PDF)

1:31 PM
09/07/21
Cash Basis

Ozaukee County Historical Soc.
Profit & Loss
August 1 - 30, 2021

			Aug 1 - 30, 21
Ordinary Income/Expense			
Income			
400 Membership			
400-01 Membership-Individual		140.00	
400-03 Membership-Family		400.00	
400-05 Membership-Lifetime		350.00	
Total 400 Membership			890.00
415 Tours/Admissions			
415-04 General Admissions		601.00	
Total 415 Tours/Admissions			601.00
420 Sales-Arch. Research Center			
420-03 Archive Research Fee		45.00	
Total 420 Sales-Arch. Research Center			45.00
430 Donations			
430-01 Archives-Donation		150.00	
430-06 General Donations		50.00	
430-07 Grants-Misc.		7,715.00	
430-09 Memorials		10.00	
430-10 PioneerVillageRestor		155.00	
430-13 HazelWirth ArchiveCenter		10.00	
Total 430 Donations			8,090.00
440 Event Income			
44005 Bluegrass Festival			
44005-01 Admissions	7,134.00		
44005-02 Food	2,145.00		
44005-04 Beer/Wine	2,291.25		
44005-06 Donations	120.00		
44005-09 Auction/Raffle/Rummage	1,761.00		
44005-132 Merchandise	683.00		
Total 44005 Bluegrass Festival		14,134.25	
44006 Harry Potter@The Village			
44006-01 Admissions	3,505.00		
44006-02 Food	93.00		
44006-12 Merchandise	1,741.00		
Total 44006 Harry Potter@The Village		5,339.00	
440 Event Income - Other		1,328.75	
Total 440 Event Income			20,802.00
450 Other Income			
450-01 Misc. Income		450.00	
450-04 Village Hall Rental		300.00	
Total 450 Other Income			750.00
Total Income			31,178.00
Gross Profit			31,178.00
Expense			
502 Event Expense			
50200 General Event Expenses			
50200-04 Supplies	71.50		
50200-07 Equipment	51.00		
Total 50200 General Event Expenses		122.50	

Ozaukee County Historical Soc.
Profit & Loss
August 1 - 30, 2021

		Aug 1 - 30, 21		
50202 Flag Day Event				
50202-08 Services	356.00			
Total 50202 Flag Day Event		356.00		
50205 Bluegrass Festival Event				
50205-01 Food	422.26			
50205-02 Soda/Water	16.00			
50205-03 Beer/Wine	824.40			
50205-04 Supplies	70.33			
50205-05 Advertising	414.56			
50205-06 Printing/Copying	277.50			
50205-07 Equipment	1,254.50			
50205-08 Services	4,650.00			
50205-09 Miscellaneous	70.00			
50205-10 Seed Money	0.00			
50205-11 Vanco fees	96.46			
Total 50205 Bluegrass Festival Event		8,096.01		
50206 Harry Potter Event				
50206-01 Food	30.00			
50206-02 Soda/Water	399.00			
50206-05 Advertising	491.63			
50206-06 Printing/Copying	9.28			
50206-09 Miscellaneous	35.00			
50206-10 Seed Money	-1,100.00			
50206-11 Vanco Fees	71.65			
Total 50206 Harry Potter Event		-63.44		
Total 502 Event Expense			8,511.07	
520 Advertisement/Promotional				
520-02 Fliers		65.00		
Total 520 Advertisement/Promotional			65.00	
528 Professional & Legal Fees				
528-01 Accounting		150.00		
Total 528 Professional & Legal Fees			150.00	
529 Licenses-Permits-Reg.			15.00	
532 Office Expense				
532-03 Copier/Printer Expenses		144.24		
532-04 Usage for Black & Color		0.00		
532-06 Miscellaneous Office Exp		67.59		
532-10 Credit/Debit Transaction		27.77		
Total 532 Office Expense			239.60	
533 IT/Computer Expense				
533-01 Computer Repairs/Maint.		75.00		
533-02 Computer Equipment		0.00		
Total 533 IT/Computer Expense			75.00	
535 Repair/Maint/Equip/Supplies				
53501 Archives/Int. Depot/Wirth				
53501-01 Repairs/Maintenance	34.00			
53501-07 Services	227.50			
Total 53501 Archives/Int. Depot/Wirth		261.50		

Ozaukee County Historical Soc.
Profit & Loss
August 1 - 30, 2021

		Aug 1 - 30, 21	
53502 Pioneer Village			
53502-01 Repairs/Maintenance	540.61		
53502-03 Septic/Lavatory	429.00		
53502-04 Dumpster/Trash	98.98		
53502-05 Supplies	34.35		
Total 53502 Pioneer Village		1,102.94	
53503 Caretaker House			
53503-03 Septic/Lavatory	0.00		
Total 53503 Caretaker House		0.00	
53504 Village Hall			
53504-07 Decorations/Art	114.00		
Total 53504 Village Hall		114.00	
53505 Stony Hill School			
53505-08 Landscaping	1,805.00		
Total 53505 Stony Hill School		1,805.00	
Total 535 Repair/Maint/Equip/Supplies			3,283.44
538 Restoration-Bldg/Facilities			
53806 Railroad Station		522.42	
53807 Draeger House (Welcome Ce		165.66	
Total 538 Restoration-Bldg/Facilities			688.08
540 Utilities			
541-01 Electric-Caretaker House		170.41	
541-02 Gas-Caretaker House		10.23	
542-01 Elec.-Depot/Village Hall		347.02	
542-02 Gas-Depot/Village Hall		10.23	
543-01 Elec.-Grist Mill/Misc.		125.21	
543-02 Elec.-Area Lighting P.V.		44.55	
544-01 Elec.-Stony Hill School		17.88	
545-01 Elec.-InterurbanArchives		135.44	
545-02 Gas-Interurban/Archives		9.57	
545-03 Water & Sewer-Interurban		34.64	
546-01 Internet/Phone-Archives		159.97	
549-02 Utility Credits		0.00	
Total 540 Utilities			1,065.15
597 Payroll Expenses			
597-01 Caretaker Wages		600.00	
597-02 Part Time Wages		639.00	
Total 597 Payroll Expenses			1,239.00
Total Expense			15,331.34
Net Ordinary Income			15,846.66
Net Income			**15,846.66**

1:32 PM
09/07/21
Cash Basis

Ozaukee County Historical Soc.
Profit & Loss
January 1 through August 30, 2021

		Jan 1 - Aug 30, 21	
Ordinary Income/Expense			
Income			
400 Membership			
400-01 Membership-Individual		1,290.00	
400-03 Membership-Family		1,280.00	
400-05 Membership-Lifetime		1,265.00	
400 Membership - Other		20.00	
Total 400 Membership			3,855.00
415 Tours/Admissions			
415-04 General Admissions		695.00	
Total 415 Tours/Admissions			695.00
420 Sales-Arch. Research Center			
420-02 Archive Copies		5.00	
420-03 Archive Research Fee		390.00	
420-04 Misc.Book/Periodicals		20.00	
420-06 Maps/PCards		80.00	
420-08 Pewter Sales		40.00	
Total 420 Sales-Arch. Research Center			535.00
424 Gift Shop-Sales			
424-01 Gift Shop-Flag/Heritage		162.25	
Total 424 Gift Shop-Sales			162.25
430 Donations			
430-01 Archives-Donation		335.00	
430-03 Archives Hist.Pres. Fund		30.00	
430-04 Caboose Fund		50.00	
430-05 Oz. County Grant		45,500.00	
430-06 General Donations		2,790.00	
430-07 Grants-Misc.		7,720.00	
430-09 Memorials		205.00	
430-10 PioneerVillageRestor		620.00	
430-11 Village Hall@Pioneer		1,350.00	
430-13 HazelWirth ArchiveCenter		210.00	
430-14 Stony Hill School		50.00	
430-18 Train Station Restoratio		14,548.25	
Total 430 Donations			73,408.25
440 Event Income			
44001 Heritage/Free Day			
44001-02 Food	1,079.00		
44001-06 Donations	107.00		
44001-11 Miscellaneous	90.00		
Total 44001 Heritage/Free Day		1,276.00	
44002 Flag Day			
44002-05 Sponsorship	250.00		
44002-09 Auction/Raffle/Rummage	16.00		
Total 44002 Flag Day		266.00	
44003 WWII Reinactment			
44003-05 Sponsorship	-250.00		
Total 44003 WWII Reinactment		-250.00	

Attachment: Ozaukee County Historical Society (Grants/Funding to Organizations)

Ozaukee County Historical Soc.
Profit & Loss
January 1 through August 30, 2021

	Jan 1 - Aug 30, 21		
44005 Bluegrass Festival			
44005-01 Admissions	7,642.00		
44005-02 Food	2,145.00		
44005-04 Beer/Wine	2,291.25		
44005-05 Sponsorship	4,388.00		
44005-06 Donations	120.00		
44005-09 Auction/Raffle/Rummage	1,761.00		
44005-132 Merchandise	683.00		
Total 44005 Bluegrass Festival		19,030.25	
44006 Harry Potter@The Village			
44006-01 Admissions	5,155.00		
44006-02 Food	193.00		
44006-12 Merchandise	1,821.00		
Total 44006 Harry Potter@The Village		7,169.00	
44017 Haunted Village Event			
44017-01 Admissions	2,086.25		
Total 44017 Haunted Village Event		2,086.25	
44018 Car Show Event			
44018-13 Car/Truck Registration	600.00		
Total 44018 Car Show Event		600.00	
440 Event Income - Other		1,328.75	
Total 440 Event Income			31,506.25
450 Other Income			
450-01 Misc. Income		852.12	
450-04 Village Hall Rental		900.00	
Total 450 Other Income			1,752.12
455 Interest/Dividends			193.31
Total Income			112,107.18
Gross Profit			112,107.18
Expense			
502 Event Expense			
50200 General Event Expenses			
50200-04 Supplies	71.50		
50200-07 Equipment	51.00		
Total 50200 General Event Expenses		122.50	
50202 Flag Day Event			
50202-01 Food	813.28		
50202-02 Soda/Water	136.00		
50202-05 Advertising	306.67		
50202-08 Services	356.00		
50202-10 Seed Money	300.00		
Total 50202 Flag Day Event		1,911.95	
50203 WWII Reinactment Event			
50203-10 Seed Money	-300.00		
Total 50203 WWII Reinactment Event		-300.00	

Ozaukee County Historical Soc.
Profit & Loss
January 1 through August 30, 2021

		Jan 1 - Aug 30, 21
50205 Bluegrass Festival Event		
50205-01 Food	422.26	
50205-02 Soda/Water	16.00	
50205-03 Beer/Wine	824.40	
50205-04 Supplies	70.33	
50205-05 Advertising	835.81	
50205-06 Printing/Copying	311.50	
50205-07 Equipment	1,446.50	
50205-08 Services	4,650.00	
50205-09 Miscellaneous	90.00	
50205-10 Seed Money	0.00	
50205-11 Vanco fees	120.16	
Total 50205 Bluegrass Festival Event	8,786.96	
50206 Harry Potter Event		
50206-01 Food	30.00	
50206-02 Soda/Water	399.00	
50206-05 Advertising	491.63	
50206-06 Printing/Copying	9.28	
50206-07 Equipment	342.20	
50206-08 Services	425.00	
50206-09 Miscellaneous	35.00	
50206-10 Seed Money	0.00	
50206-11 Vanco Fees	135.79	
Total 50206 Harry Potter Event	1,867.90	
50218 Car Show		
50218-06 Printing/Copying	32.87	
50218-07 Equipment	21.54	
50218-09 Miscellaneous	168.58	
Total 50218 Car Show	222.99	
Total 502 Event Expense		12,612.30
503 Gift Shop		
503-06 Gift Shop Seed Money	125.00	
Total 503 Gift Shop		125.00
514 Petty Cash		
514-03 Trading Post Petty Cash	125.00	
Total 514 Petty Cash		125.00
518 Newsletter		
518-01 Newsletter Printing	938.00	
518-02 Postage-Newsletter	438.00	
Total 518 Newsletter		1,376.00
520 Advertisement/Promotional		
520-02 Fliers	65.00	
520-05 Adver.- Pioneer Village	1,025.00	
520-06 Advertising-General OCHS	15.00	
Total 520 Advertisement/Promotional		1,105.00
524 Insurance		
524-01 Comprehensive	5,336.00	
524-02 Workers' Comp	903.00	
Total 524 Insurance		6,239.00

1:32 PM
09/07/21
Cash Basis

Ozaukee County Historical Soc.
Profit & Loss
January 1 through August 30, 2021

	Jan 1 - Aug 30, 21		
525 Dues-Subscriptions-Membersh			
525-01 Dues/Membership		275.00	
525-02 Subscriptions		357.90	
Total 525 Dues-Subscriptions-Membersh			632.90
528 Professional & Legal Fees			
528-01 Accounting		1,175.00	
Total 528 Professional & Legal Fees			1,175.00
529 Licenses-Permits-Reg.			40.00
531 Sunshine/Gifts Expense			118.58
532 Office Expense			
532-01 Postage and Mailing		232.24	
532-02 Archive Stor/Sup.		150.63	
532-03 Copier/Printer Expenses		1,359.66	
532-04 Usage for Black & Color		33.68	
532-05 General Office Expense		28.47	
532-06 Miscellaneous Office Exp		79.88	
532-09 Website		306.00	
532-10 Credit/Debit Transaction		189.96	
Total 532 Office Expense			2,380.52
533 IT/Computer Expense			
533-01 Computer Repairs/Maint.		75.00	
533-02 Computer Equipment		958.64	
533-05 ComputerSuppliesSoftware		39.00	
Total 533 IT/Computer Expense			1,072.64
534 Contributions to Others			550.00
535 Repair/Maint/Equip/Supplies			
53501 Archives/Int. Depot/Wirth			
53501-01 Repairs/Maintenance	83.99		
53501-07 Services	1,820.00		
Total 53501 Archives/Int. Depot/Wirth		1,903.99	
53502 Pioneer Village			
53502-01 Repairs/Maintenance	2,426.84		
53502-02 Equipment	8,248.00		
53502-03 Septic/Lavatory	429.00		
53502-04 Dumpster/Trash	258.23		
53502-05 Supplies	572.27		
53502-07 Services	496.00		
53502-08 Landscaping	98.65		
Total 53502 Pioneer Village		12,528.99	
53503 Caretaker House			
53503-01 Repairs/Maintenance	458.26		
53503-03 Septic/Lavatory	0.00		
Total 53503 Caretaker House		458.26	
53504 Village Hall			
53504-01 Repairs/Maintenance	42.95		
53504-07 Decorations/Art	4,008.70		
53504 Village Hall - Other	31.10		
Total 53504 Village Hall		4,082.75	

Ozaukee County Historical Soc.
Profit & Loss
January 1 through August 30, 2021

		Jan 1 - Aug 30, 21
53505 Stony Hill School		
53505-01 Repairs/Maintenance	528.57	
53505-03 Septic/Lavatory	225.00	
53505-08 Landscaping	1,805.00	
Total 53505 Stony Hill School	2,558.57	
Total 535 Repair/Maint/Equip/Supplies		21,532.56
538 Restoration-Bldg/Facilities		
53806 Railroad Station	37,548.53	
53807 Draeger House (Welcome Ce	165.66	
Total 538 Restoration-Bldg/Facilities		37,714.19
540 Utilities		
541-01 Electric-Caretaker House	1,113.03	
541-02 Gas-Caretaker House	422.83	
542-01 Elec.-Depot/Village Hall	2,073.97	
542-02 Gas-Depot/Village Hall	431.80	
543-01 Elec.-Grist Mill/Misc.	565.61	
543-02 Elec.-Area Lighting P.V.	354.87	
544-01 Elec.-Stony Hill School	166.47	
545-01 Elec.-InterurbanArchives	885.83	
545-02 Gas-Interurban/Archives	786.65	
545-03 Water & Sewer-Interurban	69.35	
546-01 Internet/Phone-Archives	1,279.76	
549-02 Utility Credits	-37.40	
Total 540 Utilities		8,112.77
591 Payroll Taxes Paid		
591-02 Medicare Tax Paid	91.18	
591-03 Social Sec. Taxes Paid	390.42	
591-04 Adjustment (Rounding)	0.01	
Total 591 Payroll Taxes Paid		481.61
593 State Sales Tax-Wisconsin		380.83
594 State Withholding Tax		0.00
597 Payroll Expenses		
597-01 Caretaker Wages	4,800.00	
597-02 Part Time Wages	832.50	
Total 597 Payroll Expenses		5,632.50
Total Expense		101,406.40
Net Ordinary Income		10,700.78
Net Income		**10,700.78**

1:31 PM
09/07/21
Cash Basis

Ozaukee County Historical Soc.
Balance Sheet
As of August 30, 2021

		Aug 30, 21
ASSETS		
Current Assets		
Checking/Savings		
#General Checking X4492		86,867.42
CabooseRestor BMO X4545		4,439.41
Capital Fund Raising-PWSB X3949		34,911.09
Dobberpuhl Scholar-BMO-CD X6781		2,552.73
Interurban Preser PWSB-MM X1446		39,203.10
Liberty Fund - PWSB CKG X2067		7,969.72
MM-BMO (Wagon-Buggy-Eqpt) X6673		1,612.36
OCHS Special Acct-BMO CKG X9175		12,400.58
PioneerVillageHall MM BMO X7340		23,799.01
Repair Fund MM-Bank 1st X1823		3,371.38
xLaubenheimerFund(R) PWSBCD2408		35,734.96
xStonyHillPreservation(R) X8244		92.29
Total Checking/Savings		252,954.05
Other Current Assets		
Petty Cash Archives		25.00
Petty Cash Pioneer Village		400.00
Total Other Current Assets		425.00
Total Current Assets		253,379.05
Fixed Assets		
125 Fixed Assets		3,432,421.00
Total Fixed Assets		3,432,421.00
TOTAL ASSETS		**3,685,800.05**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
510 Wages & Salaries		
510-02 Tour Guides-P.T. Wages	155.57	
Total 510 Wages & Salaries		155.57
Total Other Current Liabilities		155.57
Total Current Liabilities		155.57
Total Liabilities		155.57
Equity		
300 Opening Balance Equity		3,579,798.17
Unrestricted Net Assets		95,145.53
Net Income		10,700.78
Total Equity		3,685,644.48
TOTAL LIABILITIES & EQUITY		**3,685,800.05**

Attachment: Ozaukee County Historical Society (Grants/Funding to Organizations)

CALENDAR YEAR 2022 BUDGET

SOUTHEASTERN WISCONSIN
REGIONAL PLANNING COMMISSION

P.O. Box 1607
W239 N1812 Rockwood Drive
Waukesha, Wisconsin
53187-1607

Telephone: (262) 547-6721

Adopted by the Commission on
June 16, 2021

TABLE OF CONTENTS

Table 1

SUMMARY OF EXPENDITURES BY PROGRAM

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Land Use	$1,182,795	$1,458,946	$276,151	23.35
Transportation	2,904,828	3,030,722	125,894	4.33
Water Quality	1,106,121	1,026,203	-79,918	-7.23
Floodland Management	534,561	509,961	-24,600	-4.60
Chloride Study	398,538	372,026	-26,512	-6.65
Planning Research	482,347	452,569	-29,778	-6.17
Community Assistance	888,310	1,456,720	568,410	63.99
Economic Development	85,618	41,138	-44,480	-51.95
Coastal Management	40,840	40,370	-470	-1.15
Total	$7,623,958	$8,388,655	$764,697	10.03

Table 2

SUMMARY OF REVENUES BY SOURCE

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Federal Grants	$3,443,015	$3,711,129	$268,114	7.79
State Grants	392,901	387,899	-5,002	-1.27
Service Agreements	1,536,307	1,919,382	383,075	24.93
Regional Tax Levy*	2,251,735	2,370,245	118,510	5.26
Total	$7,623,958	$8,388,655	$764,697	10.03

* See Table 15 for allocation of regional tax levy to counties

Table 3

DETAIL OF EXPENDITURES BY CATEGORY

Category: Type	Category: Item	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022: Amount	Change 2021-2022: Percent
Salaries and Related	Salaries and Wages	$4,605,589	$4,819,825	$214,236	4.65
	Social Security	340,774	357,045	16,271	4.77
	Retirement	311,819	326,710	14,891	4.78
	Health insurance	1,081,151	1,141,910	60,759	5.62
	Disability/Life insurance	19,454	20,610	1,156	5.94
	Part-time/overtime pay	163,411	115,230	-48,181	-29.48
	Commissioner meeting fees	15,000	15,000	0	0.00
	Subtotal	$6,537,198	$6,796,330	$259,132	3.96
Expenses	Consultant fees	$27,500	$585,565	$558,065	2,029.33
	Library acquisition	40,000	35,000	-5,000	-12.50
	Office supplies	50,000	40,000	-10,000	-20.00
	Printing and graphics supplies	40,000	30,000	-10,000	-25.00
	Travel	60,000	60,000	0	0.00
	Building usage	172,260	172,260	0	0.00
	Building maintenance	170,000	175,000	5,000	2.94
	Telephone	30,000	30,000	0	0.00
	Postage	15,000	15,000	0	0.00
	Insurance, audit, legal fees	100,000	106,500	6,500	6.50
	Unemployment compensation	5,000	5,000	0	0.00
	Software & equipment maintenance	195,000	190,000	-5,000	-2.56
	Capital outlay	135,000	100,000	-35,000	-25.93
	Rent	27,000	28,000	1,000	3.70
	Other	20,000	20,000	0	0.00
	Subtotal	$1,086,760	$1,592,325	$505,565	46.52
	Total	$7,623,958	$8,388,655	$764,697	10.03

Table 4

DETAIL OF REVENUES BY SOURCE

Source: Type	Source: Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022: Amount	Change 2021-2022: Percent
Federal Grants	USDOT Highway (PL)	$3,323,932	$3,412,040	$88,108	2.65
	USDOT Highway (PL-Chloride Study)	119,083	99,089	-19,994	-16.79
	USDOT Highway (STP-Orthophotos)	0	200,000	200,000	N/A
	Subtotal	$3,443,015	$3,711,129	$268,114	7.79
State Grants	WISDOT (Normal 3C)	$202,901	$202,899	-$2	0.00
	WISDNR (Water Quality)	170,000	165,000	-5,000	-2.94
	WISDOA (Coastal Zone)	20,000	20,000	0	0.00
	Subtotal	$392,901	$387,899	-$5,002	-1.27
Service Agreements	Park and Land Use	$92,000	$121,000	$29,000	31.52
	Economic Development	15,000	15,000	0	0.00
	Transportation Modeling	75,000	50,000	-25,000	-33.33
	2020 Orthophotos (Program Development)	0	25,000	25,000	N/A
	2020 Orthophotos	0	328,200	328,200	N/A
	Re-Monumentation Assistance	50,000	30,000	-20,000	-40.00
	Wetland Delineation	75,000	50,000	-25,000	-33.33
	Chloride Study (Program Development)	175,667	173,393	-2,274	-1.29
	Chloride Study	102,500	74,772	-27,728	-27.05
	Community Assistance	89,426	123,426	34,000	38.02
	Community Assistance (Program Development)	0	119,249	119,249	N/A
	Water Quality	156,650	116,942	-39,708	-25.35
	Stormwater Management	139,546	151,882	12,336	8.84
	Stormwater Management (Program Development)	100,000	75,000	-25,000	N/A
	County Surveyor	394,000	394,000	0	0.00
	Rent	71,518	71,518	0	0.00
	Subtotal	$1,536,307	$1,919,382	$383,075	24.93
Tax Levy	Regional Support	$2,251,735	$2,370,245	$118,510	5.3
	Total	$7,623,958	$8,388,655	$764,697	10.03

Table 5

BUDGET SUMMARY: LAND USE PLANNING PROGRAM

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$1,009,939	$1,187,303	$177,364	17.56
Consultant Fees	0	29,165	29,165	0.00
Other Expenses	172,856	192,477	19,621	11.35
Total	$1,182,795	$1,408,946	$226,151	19.12

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
USDOT Highway (PL)	$664,787	$853,010	$188,223	28.31
WISDOT (Normal 3C)	40,580	50,725	10,145	25.00
Service Agreements	92,000	121,000	29,000	31.52
Tax Levy	385,428	384,211	-1,217	-0.32
Total	$1,182,795	$1,408,946	$226,151	19.12

2022 Adopted

Table 6

BUDGET SUMMARY: TRANSPORTATION PLANNING PROGRAM

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$2,480,310	$2,607,940	$127,630	5.15
Consultant Fees	0	0	0	N/A
Other Expenses	424,518	422,782	-1,736	-0.41
Total	$2,904,828	$3,030,722	$125,894	4.33

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
USDOT Highway (PL)	$2,326,752	$2,217,826	-$108,926	-4.68
WISDOT (Normal 3C)	142,031	131,884	-10,147	-7.14
Service Agreements	75,000	50,000	-25,000	-33.33
Tax Levy	361,045	631,012	269,967	74.77
Total	$2,904,828	$3,030,722	$125,894	4.33

Table 7

BUDGET SUMMARY: WATER QUALITY PLANNING PROGRAM

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$944,470	$883,049	-$61,421	-6.50
Consultant Fees	0	0	0	0.00
Other Expenses	161,651	143,154	-18,497	-11.44
Total	$1,106,121	$1,026,203	-$79,918	-7.23

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
WISDNR (Water Quality)	$170,000	$165,000	-$5,000	-2.94
Service Agreements	156,650	116,942	-39,708	-25.35
Tax Levy	779,471	744,261	-35,210	-4.52
Total	$1,106,121	$1,026,203	-$79,918	-7.23

Table 8

BUDGET SUMMARY: FLOODLAND MANAGEMENT PLANNING PROGRAM

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$456,439	$438,822	-$17,617	-3.86
Consultant Fees	0	0	0	N/A
Other Expenses	78,122	71,139	-6,983	-8.94
Total	$534,561	$509,961	-$24,600	-4.60

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Service Agreements	$239,546	$226,882	-$12,664	-5.29
Tax Levy	295,015	283,079	-11,936	-4.05
Total	$534,561	$509,961	-$24,600	-4.60

Table 9

BUDGET SUMMARY: CHLORIDE STUDY

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$340,295	$320,129	-$20,166	-5.93
Consultant Fees	0	0	0	N/A
Other Expenses	58,243	51,897	-6,346	-10.90
Total	$398,538	$372,026	-$26,512	-6.65

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
USDOT Highway (PL)	$119,083	$99,089	-$19,994	-16.79
Service Agreements	278,167	248,165	-30,002	-10.79
Tax Levy	1,288	24,772	23,484	N/A
Total	$398,538	$372,026	-$26,512	-6.65

Table 10

BUDGET SUMMARY: PLANNING RESEARCH PROGRAM

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$411,855	432,461	$20,606	5.00
Consultant Fees	0	0	0	0.00
Other Expenses	70,492	70,108	-384	-0.55
Total	$482,347	$502,569	$20,222	4.19

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
USDOT Highway (PL)	$332,393	$341,204	$8,811	2.65
WISDOT (Normal 3C)	20,290	20,290	0	0.00
Service Agreements	75,000	50,000	-25,000	0.00
Tax Levy	54,664	91,075	36,411	66.61
Total	$482,347	$502,569	$20,222	4.19

Table 11

BUDGET SUMMARY: COMMUNITY ASSISTANCE PLANNING PROGRAM

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$741,413	781,782	$40,369	5.44
Consultant Fees	20,000	548,200	528,200	2,641.00
Other Expenses	126,897	126,738	-159	-0.13
Total	$888,310	$1,456,720	$568,410	63.99

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
USDOT Highway (STP-Orthophotos)	$0	$200,000	$200,000	N/A
Service Agreements	604,944	1,091,393	486,449	80.41
Tax Levy	283,366	165,327	-118,039	-41.66
Total	$888,310	$1,456,720	$568,410	63.99

Table 12

BUDGET SUMMARY: ECONOMIC DEVELOPMENT ASSISTANCE PROGRAM

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$73,106	$35,400	-$37,706	-51.58
Consultant Fees	0	0	0	0.00
Other Expenses	12,512	5,738	-6,774	-54.14
Total	$85,618	$41,138	-$44,480	-51.95

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Service Agreements	$15,000	$15,000	$0	0.00
Tax Levy	70,618	26,138	-44,480	-62.99
Total	$85,618	$41,138	-$44,480	-51.95

Table 13

BUDGET SUMMARY: COASTAL MANAGEMENT PROGRAM

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Salaries and Related	$34,872	34,739	-$133	-0.38
Consultant Fees	0	0	0	0.00
Other Expenses	5,968	5,631	-337	-5.65
Total	$40,840	$40,370	-$470	-1.15

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
WISDOA (Coastal Zone)	$20,000	$20,000	$0	0.00
Tax Levy	20,840	20,370	-470	-2.26
Total	$40,840	$40,370	-$470	-1.15

Table 14

BUDGET SUMMARY: STREAM GAGING PROGRAM*

Expenditures

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Contract with U.S. Geological Survey to Operate 15 Stream Gaging Stations and Publish Data	$186,000	$194,700	$8,700	4.68
Total	$186,000	$194,700	$8,700	4.68

Revenues

Program	2021 Adopted Budget	2022 Adopted Budget	Change 2021-2022	
			Amount	Percent
Kenosha Sewer and Water Utility	$6,700	$7,400	$700	10.45
Racine Sewer and Water Utility	6,700	7,400	700	10.45
City of Delafield	3,350	3,700	350	10.45
Upper Nemahbin Lake Management District	3,350	3,700	350	10.45
Milwaukee Metropolitan Sewerage District	53,600	59,200	5,600	10.45
Waukesha County	26,800	29,600	2,800	10.45
U.S. Geological Survey	85,500	83,700	-1,800	-2.11
Total	$186,000	$194,700	$8,700	4.68

* This Program is administered by SEWRPC outside of the normal SEWRPC budget.

Table 15

ALLOCATION OF REGIONAL TAX LEVY TO COUNTIES

County	2020 Adopted Budget	2021 Adopted Budget*	2022 Adopted Budget	Change 2021-2022	
				Amount	Percent
Kenosha	$190,715	$184,980	$196,395	$11,415	6.17
Milwaukee	782,635	738,310	775,140	36,830	4.99
Ozaukee	150,255	142,830	148,650	5,820	4.07
Racine	187,805	181,070	196,745	15,675	8.66
Walworth	181,215	172,620	182,920	10,300	5.97
Washington	186,960	177,555	185,940	8,385	4.72
Waukesha	690,660	654,370	684,455	30,085	4.60
Total	$2,370,245	$2,251,735	$2,370,245	$118,510	5.26

*Due to COVID-19 the 2021 Tax Levy was reduced by just over five percent compared to the 2020 tax levy. The 2022 tax levy was returned to the pre-COVID-19 level.

NOTES:

1. The allocation for 2022 is based on the distribution of the 2020 equalized valuation of the Region by county, the most recent such data available at the time of the preparation of the SEWRPC budget.

2. The Commission is permitted by law to levy up to 0.00300 percent of the equalized value of the Region. The 2020 rate was 0.00122; the 2021 rate was 0.00110; and the 2022 rate is 0.00109.

3. The tax levy amount included in the Commission budget has been below the level set in 2006 for sixteen straight years.

Ozaukee County – M7 Impact Report (September 2021)

Economic development is about growing, expanding and attracting companies and talent, and M7 is delivering results.

History: M7 was formed in 2005 through a private-public partnership with a shared understanding that the competition for economic development is not limited to city or county lines, acknowledging that we are competing as a region around the world for business and talent. **Each of the county executives/boards signed on to working together to promote the region.**

Mission: Grow, expand and attract jobs and capital investment in the seven counties of Southeast Wisconsin.

Vision: Working together to create a globally competitive and more prosperous region.

Milwaukee 7 Region: 1 million jobs, $124.7 billion GDP (see detailed Peer Metro Comparisons at the end of this document)

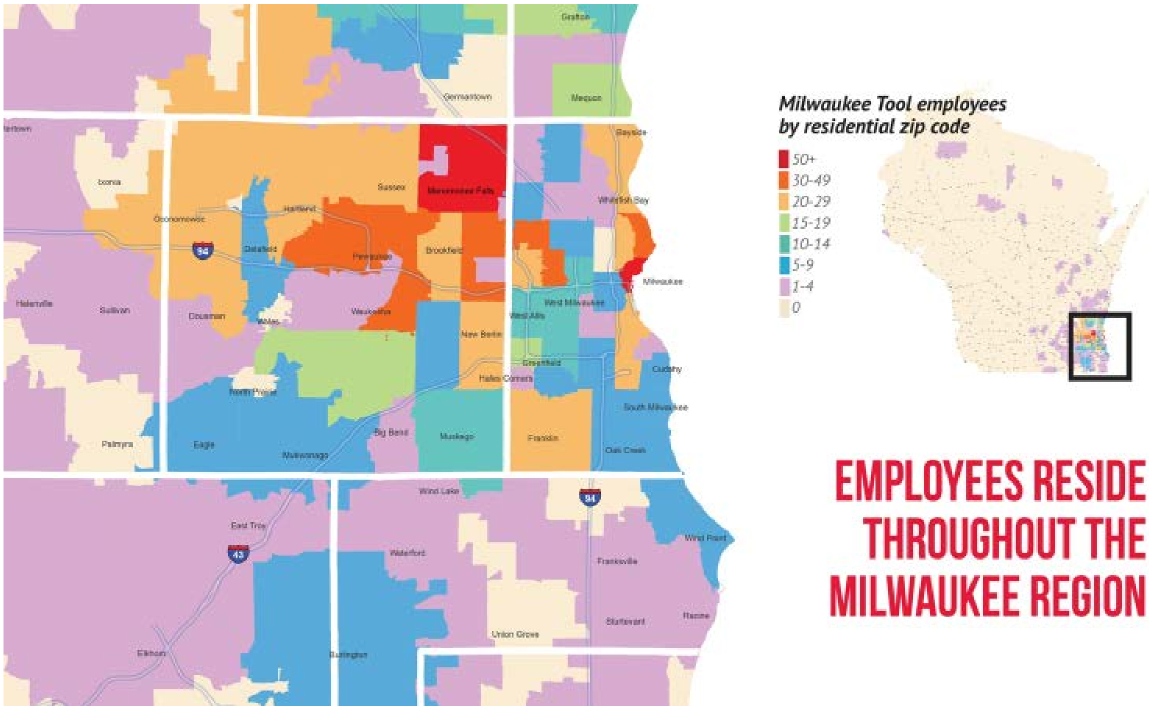
M7 Performance
M7 continues to build the region's capacity to accelerate economic growth. Our performance is measured through new jobs, payroll and capital investment. Our current five-year campaign (2020-2025), despite the COVID-19 pandemic, has continued our strong performance, with 14 deals in the books, coming from all across the globe. Since inception, M7 WIN results, since inception:

- **114 WINS**
- **24,906 jobs**
- **over $1.4 billion in annual payroll**
- **over $3.1 billion in capital investment**
- **Every $1,154 of M7 investment creates one job with an average wage of $57,975**
- **Regional Average Wage is $50,349**

Demographics
While each county in the M7 region wants to count how many of these project wins are in their back yard, the impact of each win ripples across the region. When those 20,789 employees leave work and head for home, their $1 billion in annual salary permeates the entire M7 region. These employees are buying homes, patronizing restaurants, picking up their dry cleaning and shopping for groceries. Through this stream of daily transactions, they are stimulating their local economies and adding to the state and local tax base. The only approach that makes sense is to do this economic development work as one region.

Ozaukee County has a high percentage of workers that reside in Ozaukee County and work in another county (65.5%, 29,853 workers), and also have a high percentage of workers that are employed in Ozaukee County and live in another county (63.9%, 27,889 workers). A table that gives the live-work dynamic among the seven counties in the region is included at the end of the report.

Below is one example of the wide-reach that Milwaukee Tool (a 4-time M7 expansion company) employees have on the region. **About 40-50 Milwaukee Tool employees work in Ozaukee County.**



REGIONAL PLANNING

2021-2025 CEDS Comprehensive Economic Development Strategy for Southeastern Wisconsin

M7 and the seven county economic development organizations of the region, including Ozaukee Economic Development, have partnered with SEWRPC to prepare a new 2021-2025 Comprehensive Economic Development Strategy (CEDS) for Southeastern Wisconsin, which supplants the previously adopted 2015-2020 CEDS. Regions must prepare a new CEDS at least every five years for communities and organizations within the Region to qualify for certain U.S. Economic Development Administration (EDA) funding. The 2021-2025 CEDS was adopted by the Ozaukee County Board in August 2021.

https://www.sewrpc.org/SEWRPC/communityassistance/Economic-Development/ceds.htm

M7 and SEWRPC were responsible for leading the planning for the CEDS, providing the regional analysis, data and economic outlook that, supported with a national economic overlay, guides plan development. The process relied on broad-based and diverse community participation that included **input from representatives of each of the M7 counties, including Kathleen Schilling, Executive Director of Ozaukee Economic Development**. This collaboration provided county and regional perspectives to inform CEDS objectives and strategies. County representatives also assisted in the identification of economic development projects by county to include in the CEDS that could potentially receive grant funding through EDA. **Adoption of the CEDS by a county board makes county and local governments in the county eligible to apply for grants under EDA programs.**

National and Regional Initiatives

M7 is also the conduit to many regional and national initiatives. During our last campaign, we coordinated three regional grants with the U.S. Economic Development Administration (EDA) that all supported Ozaukee County.

We are currently working on a Phase I application for the EDA's Build Back Better Regional Challenge to supercharge local economies. It is designed to assist communities nationwide in their efforts to build back better by accelerating the economic recovery from the coronavirus pandemic and building local economies that will be resilient to future economic shocks.

Phase 1: 50-60 regional coalitions of partnering entities will be awarded $500,000 in technical assistance funds to develop and support three to eight projects to grow a regional growth cluster.

Phase 2: EDA will award 20-30 regional coalitions $25-75 million and up to $100 million, to implement those projects.

Kathleen Schilling has provided input on Ozaukee County Regional Assets, Industry Partners, and Equity/Diversity programs. Phase I proposals are due October 19, 2021.

FACILITATE CORPORATE EXPANSION AND ATTRACTION

M7 targets employers in tradable industries for expansion and attraction projects. Specifically, M7's outreach includes prospects in Northern Illinois and select foreign direct investment (FDI) from Canada, China, Great Britain, Germany, France and Spain.

1. M7 is exploring a more data-driven approach to identifying locationally active companies. We feel this can be done using AI and competitive intelligence strategies. Currently, M7 is in communications with various community organizations to partner on the project.
2. Milwaukee 7 is wrapping up the 2021 Illinois manufacturing campaign, which expanded our outreach further south and west into the state. So far, we have made outreach to 2135 companies, held 9 meetings, and are currently actively working with 4 companies.
3. **Recently conducted a livability tour showcasing what Ozaukee County/SE Wisconsin offers for housing, school systems, and communities - especially for company executives.**
4. **M7 has also been working with a Mequon-based food and beverage manufacturer to expand their business. The project is ongoing and confidential.**

TALENT INITIATIVES

Recognizing that talent drives economic growth, M7's Talent and Industry Partnerships team works with regional partners to:

- Improve K-16 education pipeline connections with employers
- Upskill existing employees and lower-skilled candidates
- Connect workers with untapped potential to opportunities
- Recruit talent from outside our market

The M7 Talent & Industry Partnerships team continued to convene partners in five industry groups to review labor market information and confirm high-demand career pathways, per the Perkins Reserve (**Regional Career Pathways**) initiative:

- Patient Care
- Construction
- Digital Technology
- Advanced Manufacturing
- Financial Services

The team is also facilitating an emerging industry partnership in the Creative sector focused on apprenticeship as a driver of diversity, equity & inclusion.

M7 brokered $1,000 to support OED's 2021-22 career pathway work with Ozaukee County school districts through the Perkins reserve grant:

Industry Partner Activation @ $50,000

Industry Partner Activation across all pathways ("Inspire" activities); coordinate/broker with CESAs, industry partners & intermediaries - provide direct support for local LEAs, collaborate to develop/engage in regional CBLEs	$50,000 total divided by seven county business intermediary leads - using 2020-21 Perkins allocations	$ 50,000
	Kenosha (KABA) - 8%	$ 4,000
	Milwaukee (MMAC) - 65%	$ 32,500
	Ozaukee (OED) - 2%	$ 1,000
	Racine (RAMAC) - 9%	$ 4,500
	Walworth (WCEDA/Inspire Walworth Co.) - 4%	$ 2,000
	Washington (WCWA) - 3%	$ 1,500
	Waukesha (WCBA) - 9%	$ 4,500

Federal Perkins grant funds administered by the state Dept. of Public Instruction have been dedicated in the M7 region in 2020-21 to support career pathway development in the five high-demand areas listed above. CESA #1 will lead the school-facing support and M7 is tasked with building/aligning industry support networks in each pathway to help provide school districts in the M7 region with labor market intelligence, curriculum development, career awareness outreach, in-classroom support, and internships and apprenticeships. **Five Ozaukee County school districts served by M7 through this initiative include Cedarburg, Grafton, Mequon-Thiensville, Northern Ozaukee and Port Washington-Saukville.**

We continue to convene a monthly **CHRO Roundtable**, focused primarily on safe return to work policies and offer **Talent Solutions 101** webinars for new business partners and education/workforce stakeholders promoting their employer services. We are working to launch an online **Talent Solutions Directory** in 2021. The Directory will be a free resource for employers to search for targeted assistance with workforce challenges.

Additional activities included:

- A session for small business executives on building a successful internship program - featuring the Milwaukee Area College Internship Consortium
- A workshop on June 24, 2021 titled "**You've got Jobs, Where are the Workers?**"

EVENT DESCRIPTION: *The effects of the pandemic and now the stimulus has created a full-on crisis for employers across industries. Join us for an information packed session for C-Suite leaders and HR practitioners, that will deliver solutions and resources to address your most pressing talent needs.*

ADVANCE INDUSTRY CLUSTERS

Support M7's three industry cluster networks, the Mid-West Energy Research Consortium (MWERC), FaB Wisconsin and The Water Council, which are attracting national and international attention for their work to leverage their respective industry strengths.

- The Mid-West Energy Research Consortium remains firmly focused on the future and responding to the rapidly evolving energy industry.
  - The sixth cohort of MWERC's WERCBench Labs Accelerator presented their pitches to a virtual crowd of investors, professionals, educators and community leaders this past spring. Upon conclusion of the sixteen-week program, the companies gave their pitches and an independent group of judges rated their presentations and awarded prizes. The accelerator has worked with over 45 startups in the last six years. M-WERC and WEDC have invested over $1.5 million dollars in these companies. The startups have gone on to receive over $75 million dollars in investments for the innovative services and products in the Energy, Power & Controls arena.
  - The M-WERC Extreme Power Conversion (XPC) research project concluded the first year of its three-year program, reaching key research, design and build achievements. The XPC project is a collaborative partnership between M-WERC, industry and university partners – UW-Milwaukee, Marquette, UW-Madison, Eaton, Leonardo DRS, and LEM, USA. The key objective of the project is to create major improvement in performance and cost of electromagnetic interference/radio frequency interference abatement solutions for wide bandgap-based power conversion systems.

- FaB Wisconsin is a network for food, beverage, ingredient, equipment and packaging makers that raises industry awareness and capacity for growth and advancement. **FaB (Food And Beverage) Wisconsin activity in Ozaukee County includes:**
  - **Fromm Family Foods is a FaB Wisonsin member**
  - **Concordia University – Masters in Food Product Development**
  - FaB continues to partner with Michael Best to provide regular updates on new and changing food and employee safety regulations that may impact businesses. This past spring, representatives from Michael Best, Cargill and Masters Gallery Foods shared how they're adapting their COVID mitigation plans as vaccines become more readily available, and provided the latest legal updates.
  - FaB held a Scaler Forum featuring Keith Smith, president of Vonco Products - maker of flexible packaging solutions for the healthcare, food and beverage and other industries. A Wisconsin Manufacturer Honoree 2020, Vonco continues to grow, learn, and prosper after relocating operations from Illinois to Trevor, Wisconsin. Keith shared what experience has taught him about packaging, sustainability, leadership and connecting supply chains to bring healthy alternative innovations to market.
  - FaB's HR & Talent Forum focused on workplace diversity and talent attraction. Samantha Patterson, HR Services Manager, presented on Chr. Hansen's Diversity Fuels Growth Program and its impact on the company culture and retention/recruitment efforts. Brittany Lopez Naleid of Reinhart Boerner Van Deuren presented best practices for employers in regards to diversity, inclusion and social justice to help with their own programs and talent retention/attraction.

- The Water Council's mission is to align the regional freshwater research community with water-related industries.
  - The Water Council recently launched a new initiative to make it easier for European firms to connect with other water professionals in its ecosystem — and with each other: Overseas Member2Member conversations. In May, the Council welcomed a full cohort of member

companies from Denmark, the U.K., Canada, Spain and the Netherlands to its first group discussion on U.S. market entry. Participants introduced their companies, pitched their solutions and shared their strategies for market entry and scaling in the United States. Subject matter experts from Milwaukee — Noah Sabich, managing director of Cimbria Consulting, and Dan Gawronski, partner at legal firm Michael Best & Friedrich LLP — were on hand to address the many factors that come into play when entering into new markets, from unfamiliar legal environments and cultural differences to opportunities in the water and clean tech sector.

- The Water Council is part of a team led by the U.S. Department of Energy's Argonne National Laboratory and the University of Chicago developing an artificial intelligence-assisted system for recovery of energy, nutrients and freshwater from municipal wastewater. As city populations boom and the need grows for sustainable energy and water, scientists and engineers are looking toward artificial intelligence to build new systems to deal with wastewater.
- In June, PANI, an Israeli product that prevents biofouling in water equipment, was selected by The Water Council's corporate sponsors as the winner of the spring 2021 Tech Challenge and $10,000 prize. The Water Council's Tech Challenge connects water innovators with leading water technology companies, facilitating potential partnerships and helping new ideas and technologies gain exposure in the industry. PANI's win is another example of The Water Council's growing global connections. The organization has added seven European members so far this year. It also is currently renewing its memorandum of understanding with Catalan Water Partnership, one of several water organizations it aligns with around the globe.

SUPPORT ENTREPRENEURSHIP

M7's Marshaling our Resources (MOR) group is fostering ongoing collaboration within the entrepreneurial support system in the M7 Region. MOR's goal is to create an entrepreneurial-friendly community by galvanizing currently well-meaning but too-often disjointed efforts into a dynamic agent of economic growth and startup activity. Quarterly meetings are held with entrepreneur service providers. Awareness of programming, opportunities, and financial resources enable the group to better serve their clients.

M7 is one of four initial partners to help start-up and build out the state's new Start In Wisconsin entrepreneur platform. StartInWI.com is a resource listing for entrepreneurs. You can also list networking and educational events. Directory search for resources can be embedded on any website for easy access.

M7 continues to partner and support aligned organizations dedicated to fostering entrepreneurship and scaling start-ups in the region, including, but not limited to, BizStarts Milwaukee, Innovation in Milwaukee (MiKE), Scalerator, the Commons, Wisconsin Women's Business Initiative Corp., BrightStar, and the Kiva Milwaukee micro-loan program.

BUILD REGIONAL CAPACITY

MMAC and M7 present Monthly Webinar: The Business of Milwaukee

Since the first stages of the COVID-19 pandemic, MMAC has partnered with the Medical College of Wisconsin and a wide range of Milwaukee Region subject matter experts to provide actionable, trusted information for business leaders during our webinars at 11 a.m., 2nd Tuesday of each month.

In 2021, there will be new opportunities to capitalize on, emerging trends to prepare for and long-standing challenges to confront. Join MMAC President Tim Sheehy, Medical College of Wisconsin President and CEO Dr. John Raymond and a wide range of business and community leaders to present actionable information on issues that are shaping our region's interconnected health and economy.

MKE Health and Economy Briefing

Another outcome of the MMAC/M7 partnership with the Medical College of Wisconsin is the Health and Economy Briefing. This began as a quick 20-minute regional health and economy update for the business community held via webinar every weekday during the height of the COVID-19 crisis, co-hosted by MMAC President Tim Sheehy and Medical College of Wisconsin President and CEO Dr. John Raymond. Since then, the MKE Health and Economy Briefing has evolved into a weekly radio segment, Tuesdays at 4:20 p.m., on WTMJ. In this radio segment, Tim and Dr. Raymond answer hosts' questions about the interrelated topics of our region's health and economy as we continue to recover from the worst of the COVID-19 crisis.

MARKETING

- **Choosemilwaukee.com (annual cost to maintain this website is about $60,000)**
  - **There are 307 Ozaukee County properties (242 buildings, 65 sites) listed on the ChooseMilwaukee.com website**

- **Represent the State and the Region at regional, state, national and international conferences** such as the Governor's Conference on Economic Development, Brookings Global Cities Initiative, German-American Chamber Forums, Alliance for Regional Development, ACCE, IEDC, IAMC, IFAT, MAEDC, Area Development Consultants Forum, IEDC Leadership Conference, Federal Manufacturing Communities conference, Brookings Inclusive Economic Development, etc.

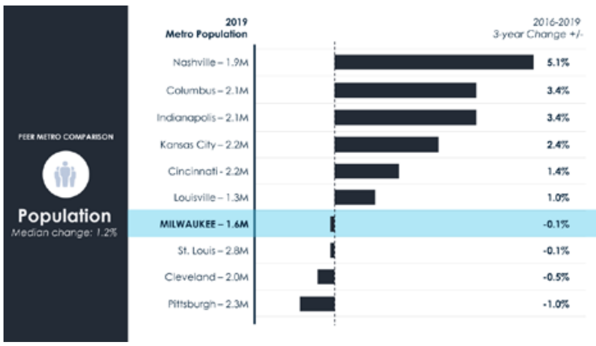
OTHER REGION BUILDING EFFORTS

- M7 outreach to support and promote businesses that are diverse-owned, veteran-owned, women-owned, and LGBTQ-owned:
  - Milwaukee: Region of Choice for Diverse Talent (ROC) initiative. With the goal of making Milwaukee's workplaces and community more welcoming, companies taking the pledge are committing to increase the number of African-American and Hispanic/Latino employees in Metro Milwaukee. MMAC is leading the initiative. **Participating Ozaukee County companies include GenMet and Charter Manufacturing.**
  - M7 is administering the WEDC Main Street Bounce Back program. $10,000 grants for any new or expanding business moving into an empty commercial space. This grant opened August 9 and will accept applications through June 30, 2022. **3 Ozaukee County companies have received funding thus far.**
  - MDC has contributed funds to KIVA and the WWBIC loan fund. Minority and women-owned businesses make up a large part of those receiving funding.
  - FUEL Milwaukee, for young professionals, is running Race Bridge: a series of webinars on various DEI topics.

- **Convene M7's extended enterprise group, the Regional Economic Partners (REP), comprised of representatives from each of the seven county economic development entities as well as SEWRPC, City of Milwaukee, and We Energies, quarterly to discuss regional initiatives, issues and opportunities, and promote collaboration.**

- Meet with local, county, and state economic development and public officials on a periodic basis and as needed for specific projects.
- Host an annual M7 Economic Development Forum event that brings hundreds of business executives, community leaders, economic development professionals, educators, elected officials, entrepreneurs, and emerging leaders together to engage, learn, network and collaborate around economic development initiatives and trending topics that impact the region.

PEER METRO COMPARISONS

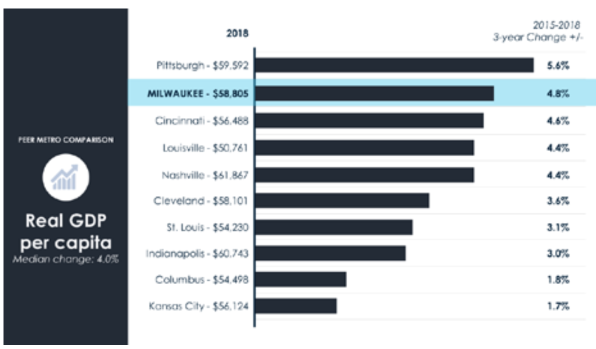


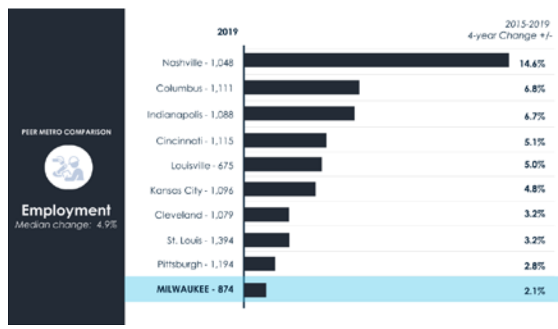
PEER METRO COMPARISON

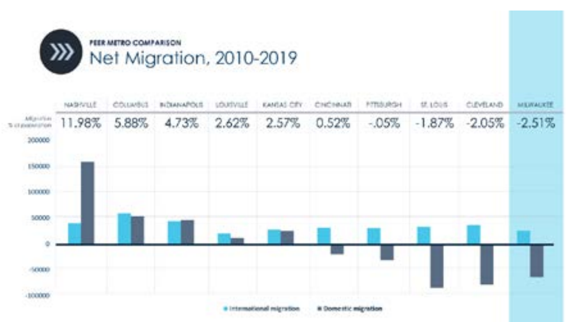
Educational Attainment 2018

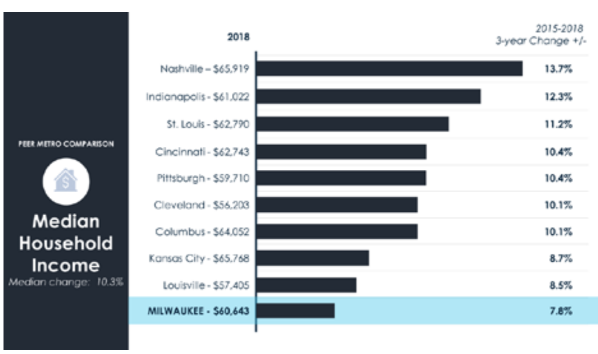
Median 2.5 % pt. chg.

Associate's degree or higher	2015	2018	2015-2018 3-year % pt. chg.
Cleveland	37.9%	41.4%	3.5%
Pittsburgh	42.9%	45.8%	2.9%
Nashville	40.4%	43.2%	2.8%
St. Louis	41.5%	44.1%	2.7%
Columbus	42.7%	45.2%	2.5%
Indianapolis	40.5%	43.0%	2.5%
MILWAUKEE	42.4%	44.8%	2.4%
Louisville	37.2%	39.1%	1.9%
Kansas City	43.5%	44.9%	1.4%
Cincinnati	41.0%	42.3%	1.3%









Live-Work Statistics by M7 Counties

Workers Living In Respective Counties

County	Live In	Live In/ Work Out	Live In/ Work In
Kenosha	83,211	49,776	33,435
% of total		59.82%	40.18%
Milwaukee	451,298	141,208	310,090
% of total		31.29%	68.71%
Ozaukee	45,584	29,853	15,731
% of total		65.49%	34.51%
Racine	100,186	58,913	41,273
% of total		58.80%	41.20%
Walworth	49,690	28,469	21,221
% of total		57.29%	42.71%
Washington	74,122	48,144	25,978
% of total		64.95%	35.05%
Waukesha	208,861	107,529	101,332
% of total		51.48%	48.52%

Residents Employed In Respective Counties

County	Employed In	Employed In/ Live Out	Employed In/ Live In
Kenosha	65,666	32,231	33,435
% of total		49.08%	50.92%
Milwaukee	505,543	195,453	310,090
% of total		38.66%	61.34%
Ozaukee	43,620	27,889	15,731
% of total		63.94%	36.06%
Racine	73,922	32,649	41,273
% of total		44.17%	55.83%
Walworth	40,932	19,711	21,221
% of total		48.16%	51.84%
Washington	55,214	29,236	25,978
% of total		52.95%	47.05%
Waukesha	252,342	151,010	101,332
% of total		59.84%	40.16%

Income Statement - M7
For the Twelve Months Ending Wednesday, June 30, 2021

	TOTAL	MMAC M7	MDC M7
INCOME			
Special Events	27,275	27,275	-
M7 Contributions	1,139,384	813,184	326,200
M7 Reserve Withdrawal	183,431	(177,441)	360,872
M7 Grants	32,009	-	32,009
M7 FaB Dues	350,447	350,447	-
M7 FaB Events/Sponsorships	5,615	5,615	-
Total Income	1,738,162	1,019,080	719,081
EXPENSES			
STAFF			
Salaries	908,441	534,171	374,270
Admin Charges	105,000	-	105,000
FICA & UC	67,965	44,388	23,577
Pension	70,559	50,792	19,767
Group Insurance	128,424	60,388	68,037
	1,280,389	689,739	590,650
OPERATING			
Rent & Utilities	55,981	25,844	30,137
Telephone	1,449	-	1,449
Dues & Subscriptions	4,930	-	4,930
Casualty Insurance	1,252	-	1,252
Professional Services	8,178	-	8,178
	71,790	25,844	45,946
MILWAUKEE 7			
Corporate Expansion & Attractic	53,671	27,864	25,807
FaB Expense	202,608	202,608	-
Advance Export Clusters	15,772	15,772	-
Meet Talent Demand	18,998	-	18,998
Build Econ Development Capac	80,302	57,254	23,048
Investor Relations	14,631	-	14,631
	385,982	303,498	82,485
Total Operating Expense	1,738,162	1,019,080	719,081
Excess Income (Operating)	-	-	-

Attachment: Milwaukee 7 (Grants/Funding to Organizations)

OZAUKEE
ECONOMIC DEVELOPMENT
Helping Business Grow

MEMORANDUM

TO: EXECUTIVE COMMITTEE

FROM: OZAUKEE ECONOMIC DEVELOPMENT

DATE: September 27, 2021

Ozaukee Economic Development is requesting an additional $15,000 for 2022 to be utilized for marketing. In 2021, OED made the decision to develop a new marketing strategy. The goal of this strategy is to improve education and awareness of OED and help OED fulfill its mission of helping Ozaukee's businesses grow.

As part of this strategy:

- OED altered its current marketing position to increase the number of hours
- Developed an On-line marketing strategy that includes Google, Facebook and Instagram Ads
- Will be running a billboard promotion in 2021/2022

This new marketing is seeing

- 5,800 views on Facebook, with 2,300 people actively engaging with our page and most post having approximately 150 different engagements.
- Our Display Ads on Google have had 12,750 views leading to 125 website visits – approximately a 10% click through rate.
- Our Search Ads on Google have had 155 views which have lead to 13 website visits.
- Our Billboard Ads are schedule to include on Highway 43 and will have significant views.

In 2021, we were challenged by some staffing changes, but we are happy to have a new marketing coordinator coming on board in October to help us better serve our community. In 2022, with a designated individual, we expect to see even better results.

These current projects were done by OED utilizing some of its reserve funding. However, to continue to implement these and other strategies, OED is looking to raise additional funds. Through these projects and fundraising efforts by OED, we were able to bring on 5 new investors in the organization with an additional $9,000. It is our hope that we can maintain these investors and that our marketing projects will allow us to bring on additional new investors so that we can continue to expand our reach within the County.

We are asking that Ozaukee County consider funding OED an additional $15,000 to be utilized for marketing.

Ozaukee Youth Apprenticeship

A Partnership of Education, Business, Community, Government and Ozaukee Economic Development ozaukeeya.com

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Fiscal Administrator
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August 30, 2021

Mr. Jason Dzwinel
Ozaukee County Administrator
121 W. Maim Street
Port Washington, WI 53074

Dear Mr. Dzwinel:

Ozaukee Youth Apprenticeship (OYA) is a state and school district funded school-to-work program that has been active in Ozaukee County since 1993. Starting out with the title Workforce 2010, then Workforce 2020 and now OYA, its purpose is to provide a highly successful talent acquisition strategy in which employers hire high school juniors or seniors for one or two-year apprenticeships. During the apprenticeship, students continue toward high school graduation taking high school or technical college courses related to the profession. The OYA program provides students with exposure to career options and mentor led hands on paid work experiences in a career they wish to pursue after high school. OYA creates a pipeline of future employees for Ozaukee County employers, currently a critical need.

Since 1993, over 139 employers, Ram Tool, Aurora Medical Center Grafton, Schmit Bros, Kapco Metal Stamping, Port Washington State Bank, KMC Stamping, Charter Steel, Cedarburg Veterinary Clinic, and J & H Heating, just to name a few, have hired more than 987 Youth Apprentices from Ozaukee County area high schools. Employers extend permanent job offers to more than 75 percent of the graduating Youth Apprentices statewide annually and that number is higher for Ozaukee Youth Apprenticeship. That benefits Ozaukee County employers by keeping workers and their talents local.

2020-21 (COVID) posed challenges for schools and limited employment opportunities that adversely affected OYA and the organizations bottom line. Moving forward, we are still extremely excited for our future, and we believe that there is an increasing opportunity to offer this vocational/career experience to more students and employers. Ozaukee Youth Apprenticeship is in a critical phase of growth and has the potential to reach more students and new and existing employers. The rate of this potential is outweighing our current resources.

To prepare to reach and connect more students and employers with the benefits of the program, we are asking that the County Board consider awarding OYA grant funding in the amount of $10,000.00. In addition, we are hoping that this will be the beginning of a long-term relationship between Ozaukee County Board and Ozaukee Youth Apprenticeship that will ensure that the program remains intact and growing to the benefit of the youth, the employers, and Ozaukee County for years to come.

If you require additional information, we would be happy to share more in-person or electronically. Please feel free to contact either of us at your convenience.

Respectfully,

Ozaukee Youth Apprenticeship Board
John Higgins/John Duba Coordinators

FamilyPromise
of Ozaukee County

September 29, 2021

Jason Dzwinel
Ozaukee County Administrator
Ozaukee County
121 W. Main Street
Port Washington, WI 53074

Dear Jason,

Family Promise of Ozaukee County is seeking $15,000 in funding from Ozaukee County to be used to support the case management services in our emergency shelter program.

As you know, the current shelter program is located at the Chalet Motel in Mequon. Since April of 2020, we have reserved 10 rooms to house families, single men and women, and couples with no children. Case management is the core service provided weekly to every household in our shelter program.

The full-time shelter case manager has an office located at the motel and meets with shelter clients on a daily basis. This vital service involves professional, trained staff conducting assessments, developing housing stability plans, coordinating care, and providing individualized services needed to meet a client's housing and human service needs. In 2020, Family Promise sheltered 56 homeless households in Ozaukee County, which consisted of 67 adults and 46 children. This year, we have sheltered 49 households, 53 adults, and 30 children.

The Family Promise case management program is the "front door" for referrals to county services. The shelter case manager works closely with county staff on a weekly basis to ensure that the needs of the clients are being met. The financial support from Ozaukee County will help ensure that we can continue to provide essential case management services to those experiencing homelessness in our community. We greatly appreciate your consideration of this request.

Family Promise is enthusiastic about the partnership that we have with Ozaukee County as it relates to the CDBG grant. We look forward to the opening of the new emergency shelter in 2022, which will ensure that the needs of the most vulnerable households in Ozaukee County are being met.

Sincerely,

Kathleen Christenson Fisher
Chief Executive Officer

136 W Grand Avenue, Port Washington WI 53074 | 262-268-2723 | www.familypromis